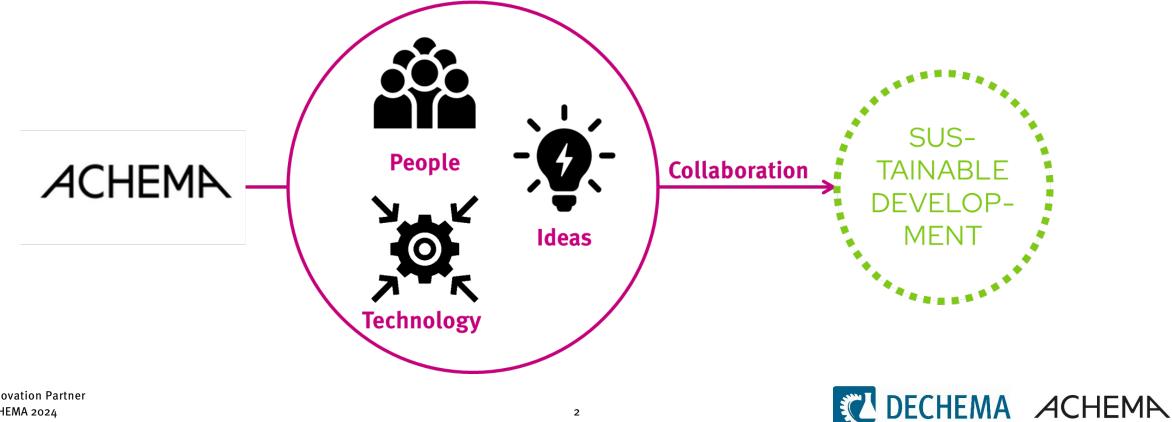
Become ACHEMA Innovation Partner!

ACHEMA 2024 ^{10 - 14 June} Frankfurt/Main, Germany



Our mission and heritage is to inspire sustainable connections

"To bring chemists and engineers together for fruitful cooperation." Max Buchner, 1918



105 years later, ACHEMA for good reason is considered the World Forum and leading Show for Process Industries



Fingineering

- Research and innovation
- Laboratory and analytical techniques
- Literature, information, learning and teaching aids
- 🚻 Mechanical processes
 - Instrumentation, control and automation techniques
 - Pharmaceutical, packaging and storage techniques
 - Pumps, compressors, valves and fittings
- Industrial and labour safety
- Thermal processes
- Materials technology and testing
- 🔀 Digital Hub



ACHEMA Innovation Themes and Congress



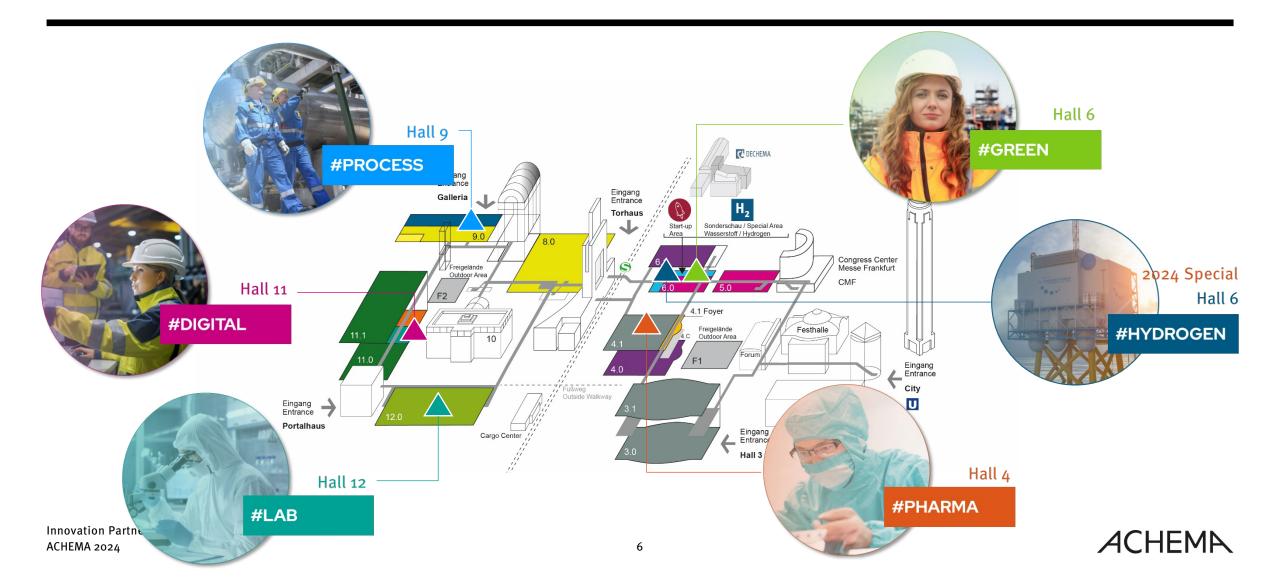
Innovation Partner ACHEMA 2024

The Innovation Themes address specific needs and capture the latest trends of our ACHEMA communities



ACHEMA 2024

Innovation stages deliver inspiring highlights and content from our partners to our professional audiences right on the exhibition floor



#process innovation

Discover the latest developments in process engineering and equipment that help you meet the mark!



Future-prove your plant

Process technology is at a cross-roads: as investments in "green" technology are scaling up at unseen speed, requirements for keeping the installed asset-base competitive and in the market are more dynamic than ever.

systems

and operations

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#pharma innovation

Get the world's most comprehensive pharma technology update to keep up your pace!

#pharma innovation

INNOVATION SPOTLIGHTS

- Trends in Biopharmaceutical manufacturing
- Equipment and processes for Advanced Therapy Medicinal Products (ATMPs)
- Sustainability in pharma production and packaging
- Next-level pharma: On the road to 5.0?



Best of Pharmatechnology

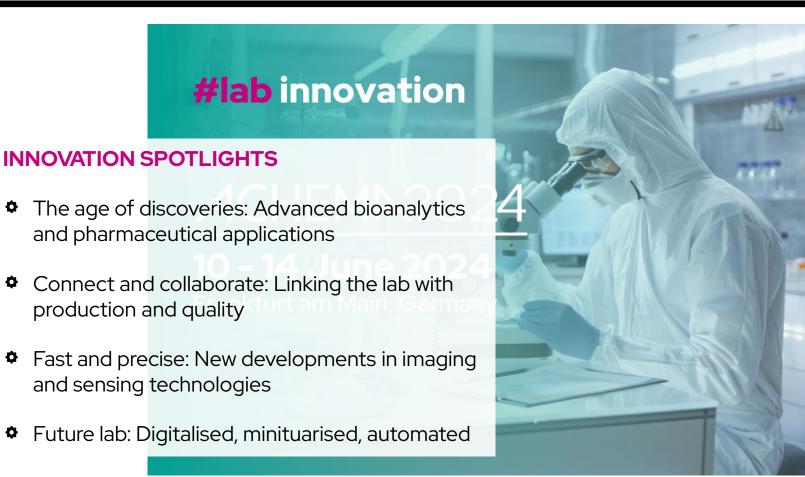
Pharma has never been more exciting! As innovative research and production methods are pioneered and new products and sites are launched across the world, established processes need to meet ever higher requirements and benchmarks.



#lab innovation

production and quality

Get inspired by the latest advances shaping the future of labs in process industries!



The origin of value

The lab is birthplace of innovations that change the world and the traditional guardian of product quality. More than ever, success in the lab is defined by the technologies implemented in the lab and at the interfaces to engineering, production and quality.



Innovation Partner ACHEMA 2024

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#green innovation

Smart-up, gear-up and team-up to reshape the global process industries!



INNOVATION SPOTLIGHTS

- Achieving carbon-neutrality in process industries
- Accelerating the Industrial Biotechnology (R)evolution
- Closing material cycles design, (re)use, recover
- Challenges in Industrial Water Management



Reshape the industry

Fossil-free, bio-based and circular - green innovation is reshaping industries around the world. The time is now to shift focus from labscale, start-ups and policy-desk to industrial scale-up and reconfiguring value creation for sustainable ecosystems.



#digital innovation

Get ready and find the short-cuts for your digital transformation journey!



Transforming process industry

Implementing digital innovations like advanced analytics or Industry 4.0 technologies becomes increasingly essential to stay ahead of the curve. IT vs. OT, connectivity vs. security or smart vs. smart enough - the challenge for owneroperators is to find just the right setup for their business.



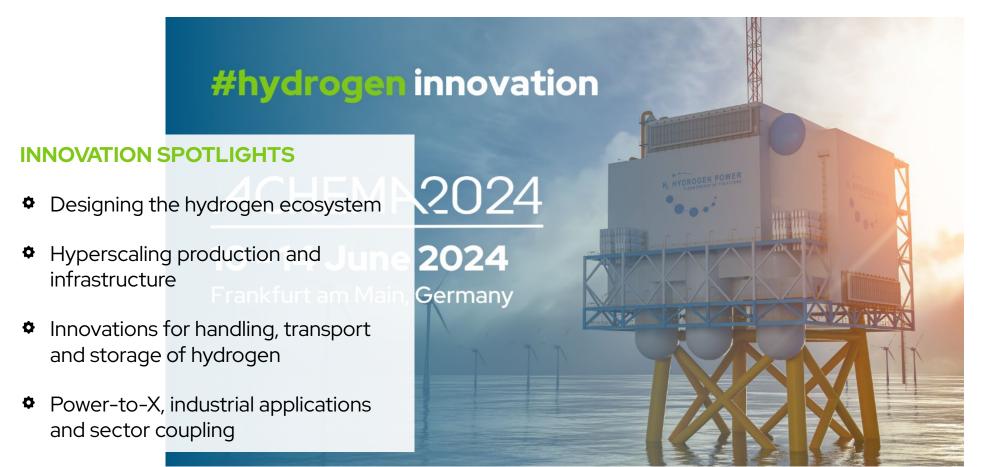
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#hydrogen innovation

Don't miss the hydrogen special show at ACHEMA 2024!



Special Show Hydrogen

Hyperscaling hydrogen production and infrastructure is one of the key enablers for a clean energy transition. Global projects are emerging so it is hightime to smart-up, gearup and team-up at the world forum and leading show for process industries.



The innovation spotlight topics set the scene for the innovation stages and change from one ACHEMA edition to the next

#process	#pharma	#lab	#green	#digital	#hydrogen
Electrification, flexibilisation and efficiency improvement of chemical processes	Equipment and processes for Advanced Therapy Medicinal Products (ATMPs)	The age of discoveries: Advanced bioanalytics and pharmaceutical applications	Achieving carbon- neutrality in process industries	Smart plant processes: Integrating digital tools in business, engine- ering and operations	Designing the hydrogen ecosystem
New Food processing and technology	Trends in Biopharmaceutical manufacturing	Connect and collaborate: Linking the lab with production and quality	Closing material cycles - design, (re)use, recover	Data analytics meets AI and quantum computing	Hyperscaling hydrogen production and infrastructure
Advanced and sustainable production and reaction systems	Sustainability in pharma production and packaging	Fast and precise: New developments in imaging and sensing technologies	Accelerating the Industrial Biotechnology (R)evolution	Modular and connected production: How to plan, build and run the plant of the future	Innovations for handling, transport and storage of hydrogen
Smart engineering, equipment, analytics and operations	Next-level pharma: On the road to 5.0?	Future lab: Digitalised, minituarised, automated	Challenges in Industrial Water Management	Autonomous systems in site and plant operations	Power-to-X, industrial applications and sector coupling



Become Partner

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ACHEMA 2022 Impressions



Innovation Partner ACHEMA 2024

In a nutshell: Innovation Themes and Stages vs. ACHEMA Congress

Innovation Themes in a nutshell

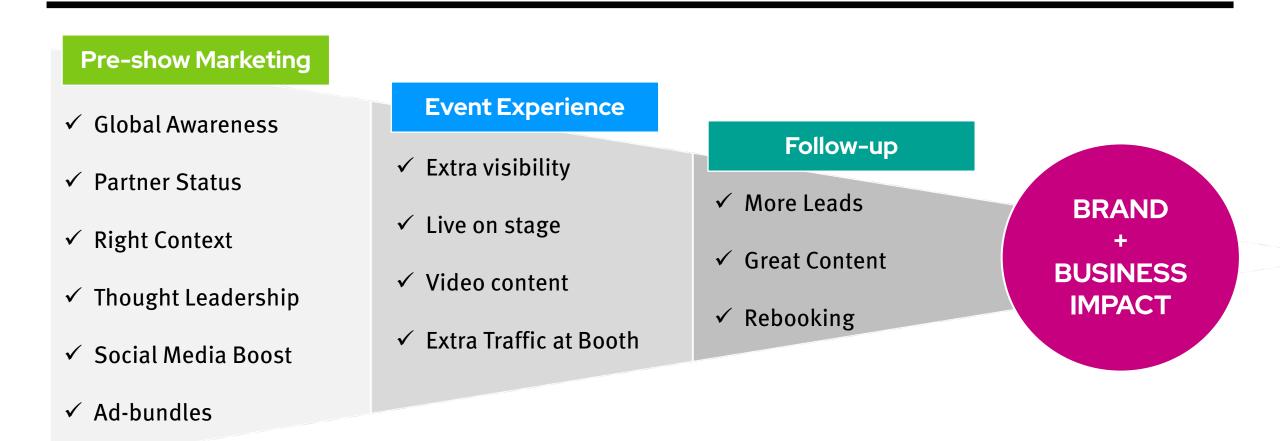
- Additional, permanent content-categories
- Four new "spotlight topics" each per edition
- Address specific ACHEMA sub-communities
- Context and relevance for targeted campaigns
- Platform for curated and sponsored content
- Each with a dedicated live innovation stage

Innovation Stages vs. congress in a nutshell

Innovation Stages	Congress
Attractive live stage	Scientific congress
Built into the exhibition	Conference Rooms in the halls
High TRL, market-ready	Lower TRL, pre-market
50/50 curated and sponsored	Call for papers
Open access	Scientific stage-gate review
Professional recording	One-time presentation
Additional Advertising	Listed in Program
High brand impact	Limited brand impact
Service fee to recover cost	Free of charge



Innovation partnerships offer the opportunity to benefit from ACHEMA innovation themes for business and brand impact





Overview: Our Partnerships come in four exclusive Levels

	Best for	Exclusivity	Key Features	ACHEMA 2022 Partners *
PLATINUM	Domain Champions	1 per theme (only exhibitors)	Stage name + visibility	SIEMENS EY
GOLD	Leading	4 per theme	90 minutes	Microsoft, OPC Foundation,
	Brands	(open access)	+ social media	Körber, ISPE, ELRIG, 5G ACIA
SILVER	Rising	8 per theme	30 minutes	Siemens Energy, Aucotec, FM
	Stars	(open access)	+ ad bundle	Approvals, Groninger
OFFICIAL	NGO and	12 per theme	Logo	A*Star, Chemstars NRW, ISC3, WEKA Industrie
	Media	(open access)	partner	Medien, process4sustainability, PULSE
			* F . (

* Extract from pharma, digital and green innovation stage



Overview of rates and services per category (1/2)

	Service	Platinum	Gold	Silver	Official
	Naming of stage, preset branding	~			
BRANDING	Additional brand visibility in show signage, hall plans and communications	~			
BRAN	Logo represented on stages´ partner wall (onsite, print and online)	~	~	~	~
	Relative Size of logo representation (approx.)	300%	150%	100%	75%
	Presentation time on stage (30 min / slot)	300 minutes	90 minutes	30 minutes	-
н	Video recording of all sessions, incl. publishing rights	v	~	~	
.N EN	Preferred placement in stage schedule	~	~	~	
CONTENT	Dedicated Session privilege	~	✓		
Ŭ	Involved in program development	~			
	Detailed Company Information (online)	~	~		



Overview of rates and services per category (2/2)

	Platinum	Gold	Silver	Official
General Social Media collaboration	✓	✓	~	✓
Full-size Banner on achema.de content page (880 x 300 pixel)Full-size Banner ad on ACHEMA online exhibitor	3 months	-	-	-
$\alpha = \alpha + $	3 months	-	-	-
Medium rectangle Banner ad on ACHEMA online list of results page, rotating (300 x 250 pixel) Mobile Advertising in ACHEMA App Pro-show poweletter features	-	3 months	1 month	-
Mobile Advertising in ACHEMA App	Splash Screen	Logo package	Logo package	-
Pre-show newsletter features	1	-	-	_
Social media post features	2	1	-	-
Service fee for exhibitors excl taxes	€ 48,000	€ 12 000	€4000	€2000

Ŋ	Service fee for exhibitors, excl. taxes	€ 48.000	€ 12.000	€ 4.000	€ 2.000
Ц 7	Service fee for non-exhibiting partners, excl. Taxes	n.a.	€ 21.000	€ 7.000	€ 3.500
2	Maximum number of category partners per theme	1	4	8	12



PLATINUM Partner Package

€ 48.000,-

BRANDING	 Brand name precedes stage name Massive visibility online and onsite Stage Design integrates CD-Elements Logo scale 300% on Partner wall 	Main Partner Digital Innovation SIEMENS
CONTENT	 300 minutes on-stage (gross) Custom content development Preferred placement Live Video production 	
		ACHEMA
MEDIA	 XL Online banner advertising package In-App advertising Social Media coverage and collaboration 	CREEN INNOVATION EXTRONATION EXTRONATION
vation Partner EMA 2024	21	ACHEMA

Innovation Partner ACHEMA 2024

GOLD Partner Package

€ 12.000,-

BRANDING	 Logo scale 150% on Partner wall Logo displayed on <u>www.achema.de</u> Available to third parties (75% surcharge) 			
CONTENT	 90 minutes on-stage (gross) Custom content development Preferred placement Live Video production 	#digital innov		4CHEMA2022
MEDIA	 Platinum Online banner advertising Featured Social Media post Social Media coverage and collaboration 		Platinum Partners Microsoft Hal IIO Stand C43 F D U N D A T I O N Hal III Stand C3 F D U N D A T I O N Hal III Stand C3 F D U N D A T I O N Hal III Stand C3	Gold Partners Experiment Hall TLO Stand CS7 All COT EXPONENT All COT EXPERIMENT Hall TLO Stand CS1 All COT EXPERIMENT Official Partner Experiment Experiment MUTICOK www.autlook.at



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Maximum of 4 partners per innovation theme

SILVER Partner Package

€ 4.000,-

 Logo scale 100% on Partner wall Visibility online and onsite Logo displayed on <u>www.achema.de</u> Available to third parties (75% surcharge) 	ACHEMANA 2022 BO BY BO B
30 minutes on-stage (gross)Custom content development	VATO
 Preferred placement Live Video production 	
 Gold Online advertising package 	#pharma innovation ACHEMA2022
 Social Media collaboration 	KÖRBER VISPE Groninger
Maximum of 8 partners per innovation theme	Hall 3.0 Stand D3

CONTENT

MEDIA

BRANDING

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10-14 June 2024 Frankfurt am Main, Germany